

Memorandum of Understanding

This Memorandum of Understanding (the “MOU”) is entered into 18th November, 2025, by and between **STELLARIS**, with an address of MIG-1-98, Mithilapuri Vuda Colony, Visakhapatnam-5330041 and **AVANTHI’s ST. THERESSA INSTITUTE OF ENGINEERING & TECHNOLOGY**, with an address of Garividi, Andhrapradesh-535101 also individually referred to as “Skilling Partner”, and “Institution” respectively, and collectively “the Parties.”

WHEREAS, the Parties desire to enter into an agreement to Campus Recruitment Training Program; and

WHEREAS, the Parties desire to memorialize certain terms and conditions of their anticipated endeavor;

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the Parties agree as follows:

I. About STELLARIS

With a vision of setting a national benchmark for skilling, STELLARIS, is an ideal skilling partner aiming to be a part of educational institutions and agencies. With passion for empowering individuals and institutions, we are dedicated to revolutionizing students' learning experiences. We combine the latest technology with proven pedagogical methods to deliver engaging and interactive learning experiences. Our objective is to upskill students, expand their capabilities, and equip them with the skills required to flourish in today's dynamic world.

STELLARIS currently offer programs required for skilling (SEED Program), reskilling (CPT Program), and upskilling (Company Specific Training) which are designed to enhance students' employability and career prospects. We scale our success by our partner institutions' satisfaction. Through our skilling partnership, with leading educational institutions like GMRIT, VIGNAN, AVANTHI, ECET, DIET, SRKR, MIC, GEC, SASI, SVEC(W), SMIT, and etc., we provide cutting-edge and tailor-made solutions that cater to the unique needs of institutions.

II. Details of Program Offered

1. Name of the Program: CAMPUS RECRUITMENT TRAINING (Service Based Companies)
2. Modules Offered
 - a) Non-Technical (All Students): Quantitative Aptitude, Reasoning Skilling, Verbal Ability
 - b) Technical: C, Python, Java (any 2 of these, based on the Diagnostic Test Report) and Data Structures & Algorithms
 - c) Company specific: Technical and Non-Technical
 - d) Communication & Soft skills: Group Discussion, JAM, PI, Essay writing, and Resume writing.
3. Targeted Students: 2027 Batch
4. Total no.of participants : 150 Enrollments (For Payment & Pricing) o/w it may extend to 180 participants

5. Total Training Hours = 400 hours

a) Non-Technical: 120 Hours

Subjects Covered	Skilling Hours
Quantitative Aptitude	48
Logical Reasoning	30
Verbal Reasoning/Ability	42
TOTAL	120

b) Technical: 150 Hours

Subjects Covered	Skilling Hours
C Language (Optional Any one)	90
Python (Optional Any one)	90
Data Structures & Algorithms	60
TOTAL	150

c) Communication & Soft Skills: 60 Hours

Subjects Covered	Skilling Hours
GD & JAM Sessions	18
Personal Interview	30
Resume Prep & Essay Writing	12
TOTAL	60

d) Company Specific: 70 Hours

Subjects Covered	Skilling Hours
Technical	35
Non-Technical	35
TOTAL	70

III. Course Syllabus

Verbal Ability: Sentence Correction, Prepositions, Grammar, Reading Comprehension, Synonyms & Antonym, Idioms and Phrases, Speech and Tenses, Article, Sentence Selection, Spotting Error, Sentence Arrangement, Critical Reasoning

Quantitative Aptitude: Number Theory, Applications of HCF & LCM, Ratios, Proportion, Partnerships, Averages, Percentages, Profit, Loss, Mixtures & Alligation, SI & CI, T&W, Pipes & Cisterns, TSD,



Trains, Boats and Races, Equations, Surds, Indices, Permutation & Combinations, Probability, Geometry-1, Geometry-2 (Mensuration), Data Interpretation, Data Sufficiency

Reasoning Skills: Coding -Decoding, Series, Analogies, Blood Relations, Directions, Ranking, Seating Arrangements, Data Arrangements, Counting Figures & Images, Cubes, Dices, Syllogisms, Venn Diagrams, Clocks, Calendars, Crypt Arithmetic

Python: Introduction to Python, Python vs Other Programming Language, Data types, Slicing in Python, Operators & Methods, Decision Making in Python, String, Sets, Lists & Tuples, Functions in Python, OOPS in Python

C Programming: Basics of C, Basics to Code, Operators in C, Storage Class, Conditional Statements, Decision-Making, Data types & Functions, Arrays, String, Structure, Union, Enum, Pointer in C, Library Function, File Handling, Dynamic Memory Allocation, Miscellaneous Coding in C

Data Structures & Algorithm: Searching, Sorting, Linked Lists (Singly, Doubly, Circular), Stacks, Queues, Trees, Arrays, Tower of Hanoi, Dynamic, Greedy, Divide and Conquer, Brute Force Approach and their related problems, Time & Space Complexity

IV. Execution of Program

Phase -1*	Phase -2*	Phase-3*
24 th Nov, 2025 – 10 th Jan, 2026 <u>Modules/Subject Covered:</u> Verbal Ability, Communication <u>Training Hours:</u> 90 Hours <u>Each Session:</u> 3 hrs * 2 Session per day per batch Completion of Communication Skills	22 nd Jan, 2026 – 15 th Mar, 2026 <u>Modules/Subjects Covered:</u> Verbal Ability, Reasoning, Quantitative Aptitude <u>Training Hours:</u> 90 <u>Each Session:</u> 3 hrs * 2 Session per day per batch Completion of Non-Technical Module	As Per Academic Schedule <u>Modules/Subjects Covered:</u> Technical

* Dates mentioned in any phase are tentative.

V. Assessments

- Each session concludes with a 10-15 minutes practise test at the end to gauge participants' comprehension and pinpoint any areas for improvement. These Practice Tests can be later opened for multiple attempts after completion of the that particular course or at need based.
- Grand Tests and Hackathon are conducted at the request of Institution which leverage the institution to schedule promptly and make the require arrangements of the resources like Lab, Internet Connectivity and etc.
- Total No.of Practice Tests: 76 topic based Tests (can be extended at request), mostly it will be extended to 100 Tests.
- Total No.of Grand Test and Hackathons: 35 Tests

a) Non-Technical:

Subjects Covered	Practice Tests	Grand Tests
Quantitative Aptitude	16	-



Logical Reasoning	10	-
Verbal Reasoning/Ability	14	-
Soft Skills	-	-
TOTAL	40	20*

* Includes 15 Company Specific Tests & 5 Comprehensive Test

b) Technical:

Subjects Covered	Practice Tests	Hackathons
C Language/Java	12	-
Python	12	-
DSA	12	-
TOTAL	36	15**

* Includes Diagnostic Test and Comprehensive Test

VI. Participants Capacity

1. Expected No.of Participants: 170 – 180 Students
2. No. of Batches: 2
3. Batch Size: Maximum 75 students
4. The distribution of batches for the non-technical course will follow the institutional plan, and for technical course, it will be based on how well they perform in the diagnostic test that is expected to be scheduled on 10th Dec, 2025.

VII. Deliverables

1. Program Resources: For access to the STELLARIS LMS, each participant will receive a student login IDs (Max 180 ids) that is valid for two years. 5 observer logins will be provided so that the institution have vigilance on the participants' performances.
2. Syllabus: As mentioned in Section V of this agreement
3. Training Hours: As mentioned in Section IV of this agreement
4. Assessments: As mentioned in VII section of this agreement
5. Content Resources: Self-Learning Material for Technical and Non-Technical Course and List of references
6. Reports: Day-wise Practice Test Report, Grand Test Report and Program- End Report

VIII. Pricing & Payments

1. Quotation of the pricing is briefed in the Quotation Annexure.
2. The Skilling Partner for Campus Recruitment Training Programme will receive payment from the Institution for **400 hours of skilling, at a cost of 7000 INR + GST (18%) per student, for 150 participants split into two batches.**
3. The payments are due on a pro rata basis upon course completion, on or before the last day of that particular phase conclusion. The phase should comprise of atleast 10 days of training or completion of atleast 60 hours of training.



IX. Accommodation, Fooding, Lodging, and Transport

1. During the training period, institution has agreed to give the AC accommodation (Twin-sharing) for the trainers with 3-time meal plan & snacks (Breakfast + Lunch +Dinner)
2. Local area transport (Bus) facility will be provided by the Institution.
3. Out station transport will not be availed by the Institution.

IX. Requisites

1. Institution has to provide the participants(students List with Name, Roll. No, Gender, Branch, Contact details) data to the skilling partner as per the template provided by the skilling partner to give the access to LMS portal.
2. For smooth conduct of the session, the classroom or Lab should be aided with required training resources like Projector, White Board, Marker, System for the Trainer and system for participants with proper internet connectivity, should be provided by the institution.

XII. Entire Agreement

The Parties acknowledge and agree that this Agreement represents the entire agreement between the Parties. In the event that the Parties desire to change, add, or otherwise modify any terms, they shall do so in writing to be signed by both parties.

The Parties agree to the terms and conditions set forth above as demonstrated by their signatures as follows:

1. Skilling Partner:

STELLARIS

Suryam Loknatham Madanala

Chief Operations & Master Trainer

7842912304

stellarisu@gmail.com



2. Institution

Principal

AVANTHI's ST. THERESSA INSTITUTE OF ENGINEERING & TECHNOLOGY

Garividi-AP -535101